Content Strategy Inc. | Content Maturity Model

Level	1 Ad hoc	2 Rudimentary	3 Organized & Repeatable	4 Managed & Sustainable	5 Optimized	Efficiency & Consistency
Characteristics	Lack of structure and uniform practice in regards to content development. Writers are often hired and managed by someone from another field. Quality of writing is completely dependent on the individual writer. Little or no opportunity to understand customer needs.	Some content support structures are in place. New management brings together formerly isolated content developers. Begins to implement quality assurance practices including copy editing, developmental editing, and peer reviews. New practices are often abandoned under pressure of deadlines, constantly changing requirements, and resistance to change.	Majority of staff are committed to following uniform processes, templates, and standards. Support of a strong leader who has a vision for the organization and sees the importance of content in achieving this vision. Planning and quality assurance activities are routine and incorporated into every project. Opportunities are found to redesign legacy content, carry out customer studies and content testing, and provide staff with continuing education.	Leadership may change without a loss of commitment to planning, quality assurance, hiring and training, and budgetary controls. Increasingly sophisticated methods of handling customer studies, needs analysis, usability analysis, and ROI. Recognized as effective by the larger organization and often plays a significant role across organizational silos, such as product design, marketing, support, and CX.	Actively involved in promoting the benefits of quality content throughout the organization. The team acknowledges, embraces, and fosters content measurements and analytics. Content strategy is closely aligned to the corporation's business strategy. The team provides content leadership within the organization, as well as within the content community.	
How to progress	Build cooperation among individual content developers and assign a manager to initiate common processes and design standards.	Management needs a firm commitment to implement and follow standard templates, a style guide, a project workflow, and project management practices.	Management needs a firm commitment to follow high-quality practices, including project management practices, even under time pressures. Actively evangelize for customer studies, and take every opportunity to bring customer needs into content development.	Leadership needs to increase their business understanding and commitment to increased productivity, cost reduction, customer satisfaction, and strategic business alliance.	This level is very difficult to sustain. Mergers and changes to leadership can cause significant setbacks.	

Content people want to work here!